



Sumit Pabari

Business Development Executive

Experience with Lead Generation and Nurturing with various techniques.



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Ahmedabad, India



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https://bit.ly/38iPb3t

SKILLS

Communication

Collaboration

Negotiation

Computer Skills

Understand Technical Concepts

Organisational Skills

LANGUAGES

English



Hindi



Gujarati



INTERESTS

Music

Games

Travelling

Discovering New Things

EDUCATION

Master in Computer Application (MCA)

S.K.Patel Institute of Management and Computer Studies

06/2015 - 04/2017

Gandhinagar, Gujarat, India

Bachelor of Science in Information Technology (B.Sc.IT)

Saurashtra University

07/2011 - 04/2014

Rajkot, Gujarat, India

WORK EXPERIENCE

Business Development Executive

Ignitelogix

11/2020 - Present

Ahmedabad

We at Ignitelogix are professional experts in rendering custom software development services, immaculately meeting client requirements. Make your presence stronger in the digital world by availing our web and app development services. Our applications are highly efficient, functioning in a seamless manner in cross-platform frameworks. As a top-rated software company.

Achievements/Tasks

- Experience with Lead generation with bidding portals like Upwork, Freelancer, Guru etc.
- Great communication and managing fruitful relationship with client
- Have an experience creating Email Campaign & ability to post Facebook Ads and gathering leads from those platforms.

Business Development Executive

Theta Technolabs

06/2018 - 10/2020

Ahmedabad, Gujarat, India

With an agile work environment and high focus on the quality of delivery, we have checkpoints in place for every projects.

Achievements/Tasks

- Experience lead generation with various Bidding Platforms like Upwork, Freelancer, Guru, PPH and so on.
- Maintaining Fruitful relationship with clients
- Discussing technical requirements on Call/Video
- Maintaining communication in between Client and Project Manager
- Take follow ups with potential clients

Unity Developer

A.I.Studio Pvt. Ltd.

04/2017 - 04/2018

Ahmedabad, Gujarat, India

We are team of dynamic and experience AR/VR developers and designers. We have over two years of experience in AR/VR application development and game development. We leverage our creative and innovative thinking to provide you best AR/VR solutions. We expertise in unity3d game engine along with Vuforia SDK, google card board sdk, oculus sdk etc.

Achievements/Tasks

- Pixel Art with Photoshop
- 3D/2D Rendering with Unity3D
- Level Designing in Game Unity3D
- Coding in C# in Unity3D
- Augmented Reality and Virtual Reality Mobile Application with Unity3D